

INDIAN OFFICE.

FILES.

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Positively no papers to be added to or taken from this file, except by an employee of the Mails and Files Division.

By order of

E. B. MERITT,

Asst. Commissioner.

5-4244

99763, 1915.

GARLISLE

File No.

0444

Sept. 13, 1915.

SEP 13 1915
99763

My dear Mr. Nash:

FILED BY G. P. F.

I have your letter of Sept. 8, together with Carlisle Calendar, for which I thank you. The calendar is very attractive in appearance and will be useful in my office.

However, I can give you no encouragement looking toward the purchase of same by me or for the Office. We do not make this sort of expense, and certainly I cannot indulge in anything of the kind at my own cost. In compliance with your request, I am herewith returning you the letters inclosed with your communication to me.

Very truly yours,

(Signed) Cate Sells.

Commissioner.

WWW

Mr. A. H. Nash,
c/o American Art Works,
1509 Arch Street,
Philadelphia, Pa.

J. H.

CHAS. R. FREDERICKSON, Pres.
 E. O. SELBY, V. Pres. & Treas.
 E. C. SELBY, Secretary.
 C. B. MFCOY, Chairman of the Board.
 W. N. DAY, Director of Metal Sales.
 W. H. RIDER, Director of Specialty Sales.

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CALENDARS, CELLULOID NOVELTIES, LEATHER GOODS,
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FILED BY G. P. F.

A. H. NASH
 SALES REPRESENTATIVE

CARLISLE GRADUATE. ONLY AMERICAN INDIAN SELLING
 AMERICAN-MADE ADVERTISING SPECIALTIES
 PHONE SPRUCE 5255 1509 ARCH STREET

PHILADELPHIA, PA.

Sept. 8, 1915.

The Hon. Cato Sells.

1769 Columbia Rd.

Washington, D. C.

Dear Sir:

I am enclosing three letters that are self-explanatory.

Under separate cover I am mailing a calendar that is going to be used by the Carlisle Indian School. This calendar is what we call a daily-date calendar. It proves to be a very important acquisition for any of the largest Indian Schools. I first took the idea from a system used in some of our City Schools, Academies, High Schools, and Colleges. The instructors are beginning to impress upon the students what a calendar means to them in their daily life.

I sent five samples to five of the largest Indian Schools namely; Chilocco, Five Civilized Tribes, Genoa, Haskell Institute, and Sherman Institute. Mr. Lipps of Carlisle was kind enough to donate fifty of these calendars to the school. Thinking that all the other Superintendents would do likewise, I wrote each one of them a letter and sent each one a sample.

After reconsidering the whole idea, I believe that all of the largest schools would appreciate such a service as a compliment from our Honorable Commissioner. With the same little saying of Benjamin Franklin as used on the Carlisle calendar with the compliments of the Hon. Cato Sells printed on it would be very much appreciated and also a very fine Xmas. or New Year's present to the Indian School service. One of these hung in each school-room and shop for the benefit of employees and the Indian students would impress

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upon their minds the value of time and the idea being from you would carry great weight.

Of course you understand the metal-back of this calendar will last a lifetime after they are once installed. The only necessary equipment to be had is the daily pad. Fifty of these calendars cost \$70.00. I think this is the quantity that Mr. Lipps bought, but in the event that you would want to supply five or more of the largest schools, we can make you a better price in larger quantities so that you can send as many as you choose to to each one of the schools selected. The prices run as follows:

Quantity.	Price.
200-----	\$188.00
250-----	223.00
300-----	267.00
500-----	395.00
750-----	592.00
1000-----	740.00

The prices quoted include everything complete as per sample. We can give them to you in two kinds of wood effects in circassian walnut or mahogany finish. The calendar can always be kept clean with a damp cloth.

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PHILADELPHIA, PA.

Sept. 8, 1915.

You need not return the calendar you may keep it with my compliments. Please return the letters of the three superintendents for our files. Trusting that I will be favored with your approval I am

Very sincerely yours,

A. H. Nash

Carlisle Graduate 1897.